



Steam Trap Optimization

Customer: H.J. Heinz

Location: Leamington, Ontario, Canada

Scope of Work: Armstrong International signed a multi-year agreement, through Canadian affiliate Armserv Inc., to maintain and optimize the 1200 steam traps on-site at this facility. Responsibilities include steam trap root cause analysis, repair/replace recommendations, database management, turnkey installation, steam loss reporting, and general steam condensate system upgrade recommendations.

Contract: The total value of this five-year contract (2003-2007) is approximately \$350,000.

Terms: This five-year agreement began in 2003.

Benefits: A customized payment plan was developed to aid Heinz's cash flow. Heinz also has access to a qualified technician who knows their steam system and can assist their process, maintenance, and project engineering group, while maintaining optimum performance of their steam system.

