



Partnership Profiles



O&M Services

Turnkey Installation

Energy Services

System Solutions

Site: H. J. Heinz

Location: Leamington,
Ontario
Canada

Scope of Work: Armstrong signed a multi-year agreement, thru Canadian



affiliate Armserv Inc., to maintain and optimize the 1200 steam traps on-site at this facility. Responsibilities include steam trap root cause analysis, repair/replace recommendations, database management, turnkey installation, steam loss reporting, and general steam condensate system upgrade recommendations.

Contract: The total value of this five year contract (2003-2007) is approximately \$350,000.

Time of Service: This 5 year agreement began in 2003.

Benefits: A customized payment plan was developed to aid Heinz's cash flow. Also, Heinz has access to a qualified technician who knows their steam system that can assist the process, maintenance and project engineering group, while maintaining the steam system to its optimum.

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